



**AN ONSITE-OFFSHORE IT SERVICES COMPANY**

# About Us



We are



Global information technology services & outsourcing provider.

Practices we adopt



Industry best practices and a simple approach to enterprise applications.

Our Technology offerings



Enterprise business and technology: Enterprise-level Software Applications using full-stack technologies and SAP Services in the areas of S/4 HANA, Ariba, GRC, Cloud, etc.

Offices in USA, Netharlands & India



Headquartered in Virginia, USA with ODC's in Hyderabad & Vizag, India and nearshore location at Delft, Netherlands.

# Mission & Vision



## Vision

To be an IT Services Partner-of-choice as an extended arm for our customers



## Mission

ComTek strives to enhance the ROI of our customers with the help of:



Innovative technical solutions and services through proactive & consultative approach leveraging the best business practices; and



Experienced and certified IT professionals who can partner with our customers in applying the right choice of solutions.

# Core Values



- ☀ We specialize in providing **remote SAP Support and Integration services** to our clients across the globe.
- ☀ We complement our support services with a **comprehensive consultation service**. ComTek stands out for quality work and impeccable delivery in ERP Support Services and Enterprise Level Application Development.
- ☀ We take pride to stick to **design thinking** as our guiding philosophy which helps to attain high standards of service excellence.

We constantly strive to exceed our customers' expectations and enable them to excel in their business

## Customer focus

We believe in shaping the future of our employees by instilling trust in them and regularly offering technical upskilling

## Employee Focus

## Passion to win

We are passionate about making our company number one

## Fair Play

We conduct business in a sustainable and responsible manner



# ComTek Profile



## Mid-Sized Organization

Quick to respond to customer's changing business requirements.



## Vision of Success – Flexibility

Realignment and innovation based on customers' priorities.



## Customer-Centric Partnership Model

Delivering the right solutions to maximize ROI on their IT Investments.

Customer Centric

Agile

Flexible

Consultative Approach

Passion To Win

# Why ComTek?



Focused initiatives that are tailored to meet the requirements of customers through a 24X5 support system

Experienced and certified consultants from most of the industry vertical's knowledge resulting in cost and effort efficiencies

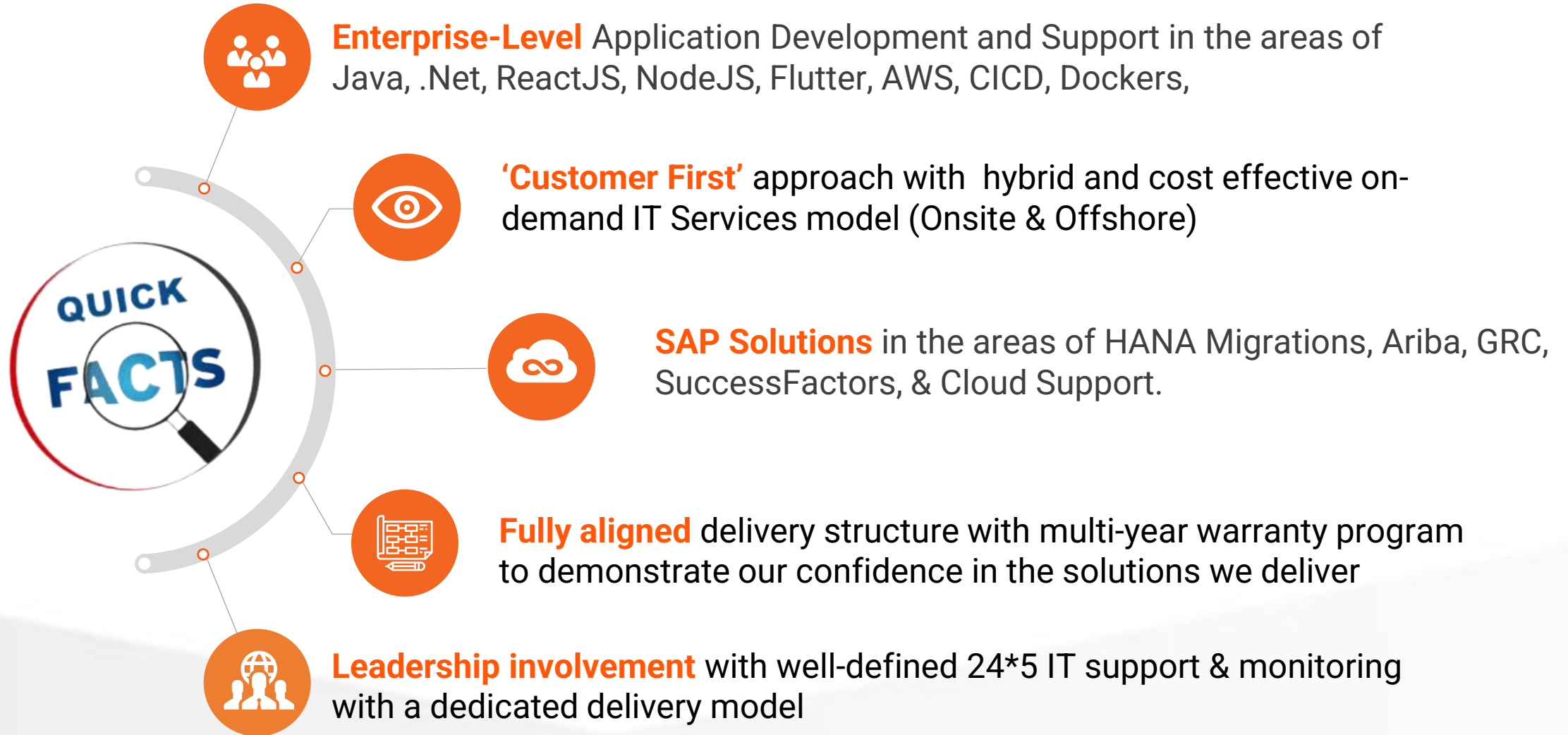


Inherit customer DNA in understanding business processes of the customers and work hand in hand for quality standards

Right investment in the partnership is achieved through the incorporation of a comprehensive understanding of US culture with a proficient set of soft skills

Consistent delivery excellence with focus on value and innovation

# Quick Facts





# ComTek Center of Excellence (CoE)

We Keep pace with changing needs of technology, people, process



Agility

Ready to meet increasing demand for consultants to up-skill and cross-skill



Scalability

Continually adjust and improve our process to meet all technical requirements



Flexibility

Stay invested as a partner for the long term



Partnership

Visibility to top leadership



Leadership Support

Stay ahead in technology needs of customers



Technology

People are our ultimate differentiators, Happier people, satisfied customer



People

Stay just one call away from customers so that we can respond immediately

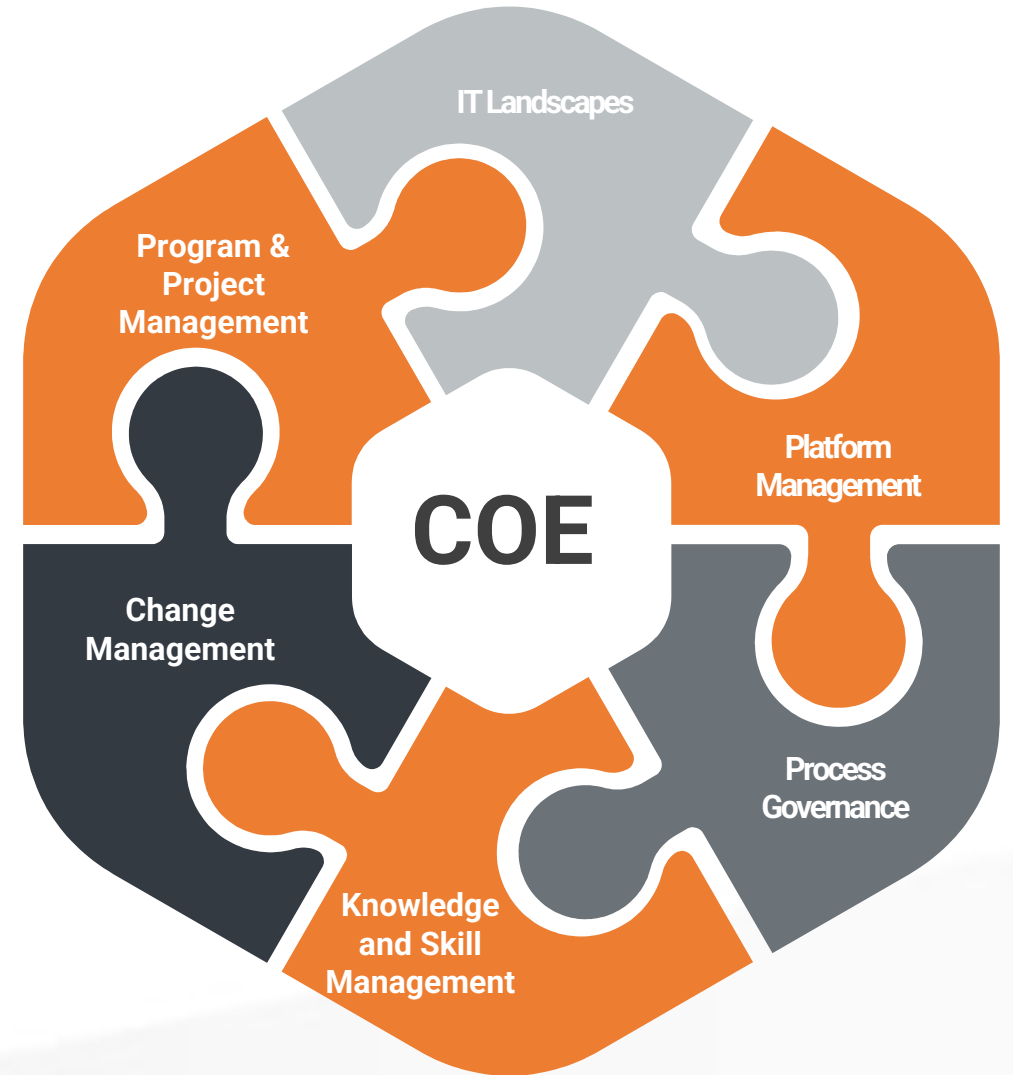


Responsiveness

Be there when and where you needs us



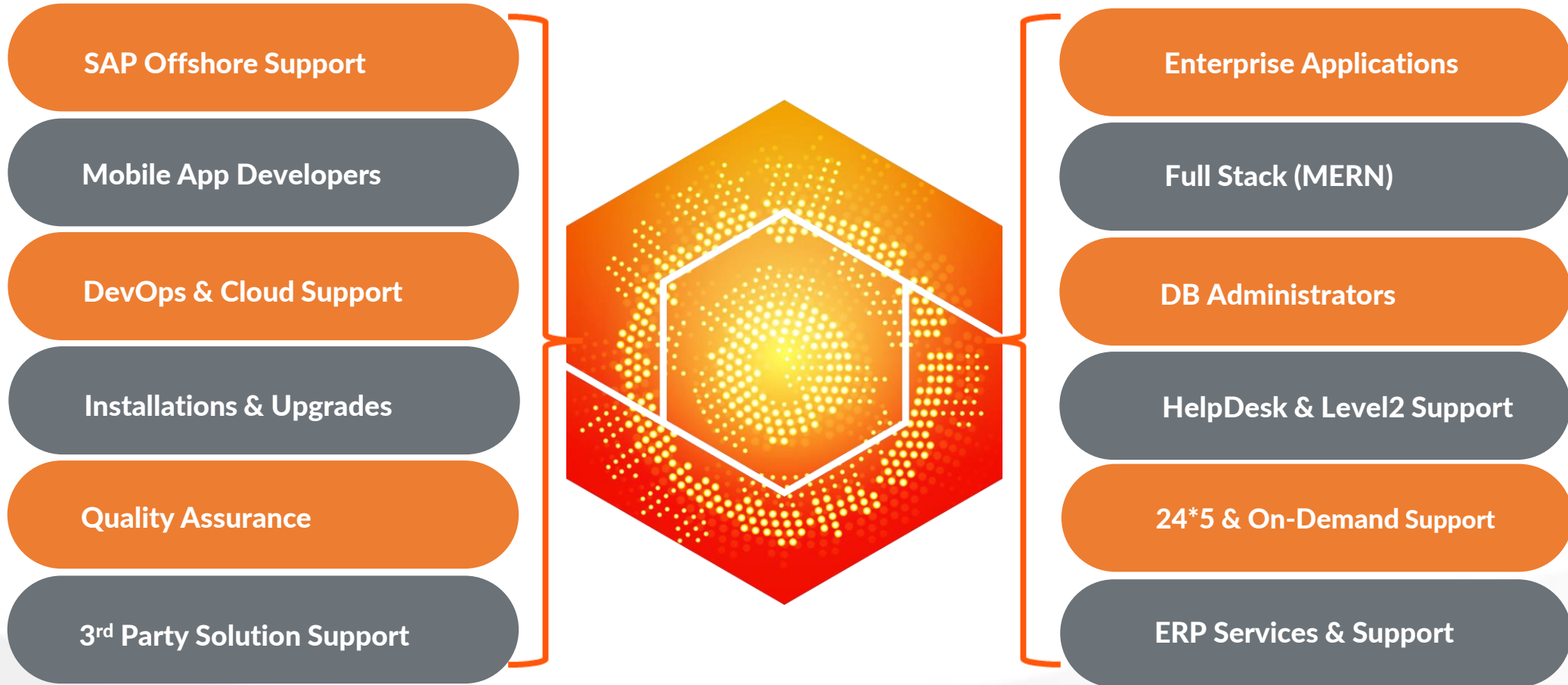
Availability







# IT Services Spectrum



# Our Success Stories



## SAP Offshore Services specialized in On-Demand & 24X5

For 13 years, ComTek has served over 50 clients with SAP services, and in the past 12 months, successfully executed 12+ HANA migrations. With an 8+ year-old Indian presence, ComTek has become a trusted offshore support team through the partnership with our first SAP Implementation Partner in North America 12 years ago.



## Zero to Minimal Code ERP Solution with 15 Software Modules

Implemented ERP Solution as a single IT Platform that can be customized for any State, ULB (Urban Local Body), and for any of the 15 Software Modules within a fortnight that is built on the Android, iOS, ReactJS, NodeJS, MongoDB codebase.



## An ERP in the IoT World

We developed an integrated web and mobile platform that encapsulates Uber's ride aggregation, Swiggy's food delivery, BigBasket's grocery delivery, and Urban Company's on-demand professional services. It utilizes MERN full-stack technology, AI, and Blockchain with crypto currency transactions to meet the dynamic needs of these businesses.



## Smart Classroom Project in the State of Telangana

A smart classroom solution was curated, implemented and operationalized for the Govt of Telangana spanning 50 Tribal Welfare Ashram schools to achieve scale of reachability in the hinterlands of the State.



# SAP Offerings

Providing seamless SAP Onsite-Offshore solutions

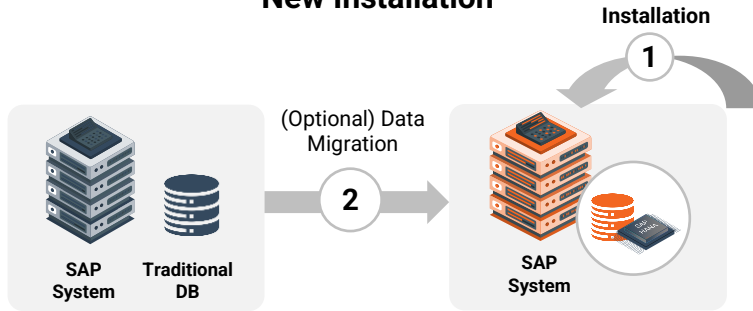




# SAP ECC to S/4 HANA Migration

## Option 1

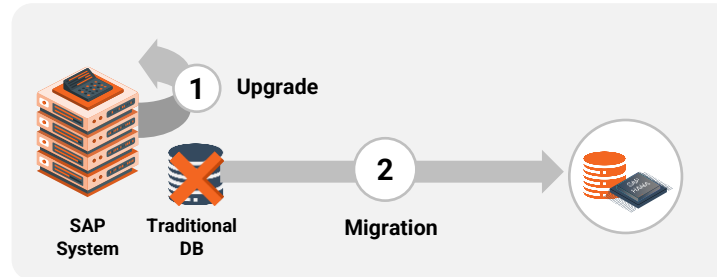
### New Installation



- You install new system on SAP HANA
- Either without changing existing solutions (greenfield)
- Or for transforming existing solution to SAP HANA by performing (selective) data migration

## Option 2

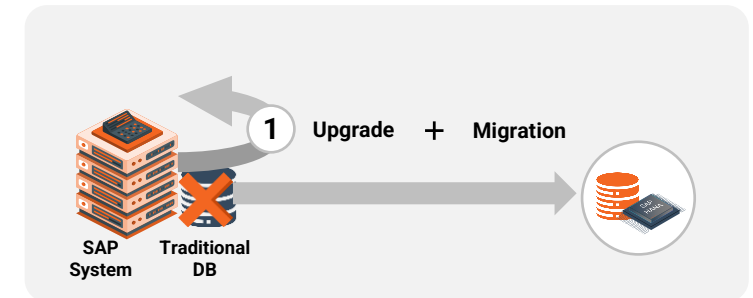
### Classical Migration



- To bring original system on release supported by SAP HANA, you perform update/upgrade (if required)
- Then, you classically migrate your traditional database to SAP HANA.

## Option 3

### One-step Upgrade and Migration with DMO



- You use database migration option (DMO) that combines upgrade and database migration in one step
- One process, one tool, one downtime.



### Preparatory Phase

- System Requirement
- Maintenance Planner
- Pre Checks
- Customer Code Preparation



### Technical Migration

- Database Migration
- Software Update
- Data Conversion



### Data Customization

- General Ledger
- New Asset Accounting
- Material Ledger
- Bank Accounting
- Controlling



### Data Functional Migration



### Testing



### Go Live

# SAP ECC to S/4 HANA Conversion



## Discover

- Get familiar with SAP Hana



## Prepare

- Set up project team
- Plan the project
- Enable Stakeholders



## Explore

- Define training strategy
- Prepare Conversions
- Readiness check
- Custom code analysis
- Define technical setup and architecture
- Start on sandbox



## Realize

- Implement Function changes
- Adjust impacted custom code
- Unit test
- Implement and adjust integration
- Continued work on technical setup and architecture
- Prepare end user training



## Deploy

- End-user training
- Executive testing
- Conversion dress rehearsal
- Finalize technical setup and architecture
- Go-Live
- Hypercare



## Run

- Establish safe and efficient operations
- Plan for further innovation



In order to make your System Conversion as efficient and smooth as possible, we have developed our SAP-qualified think tank. It's our unique approach to perform a Brownfield Conversion that streamlines your transition: You can keep your individual processes and adopt new innovations in your own pace – moving to SAP S/4HANA on a fixed schedule and budget.

# SAP SuccessFactors



SAP SuccessFactors solutions are cloud-based HCM software applications that support core HR and payroll, talent management, HR analytics and workforce planning, and employee experience management. The suite – now called SAP SuccessFactors HXM Suite – provides individualized experiences that keep employees happy, productive, and engaged. Launched in 2001 and part of the SAP family since 2012, SAP SuccessFactors solutions are used by over 235+ million users in more than 200 countries and territories around the world.



HXM – or human experience management – is the next generation of human capital management (HCM) software. HXM builds on the best of HCM to help organizations deliver better business results by putting people at the heart of everything they do. SAP [SuccessFactors HXM Suite](#) is designed around employees – how they work, what they need, and what motivates them.



# SAP SuccessFactors



## Unsurpassed Breadth & Depth Across All HR Processes

### User Experience:

Social

Mobile

Intelligent Services

### Human Capital Analytics

### Talent Management



Recruiting



Onboarding



Learning



Performance & goals



Compensation



Succession & development

Competencies

Skills

Best Practices

### Core HR



Employee recordkeeping



Organizational management



Global benefits



Shared services



Payroll



Time & attendance

### Technology:

Secure

Integrate

Extend

# SAP Ariba Source-To-Pay Process Overview



## Source & Contract



Define and create the category strategy



Identify & source material and service needs



Negotiate and manage contracts with trading partners

## Plan & Forecast



Plan and forecast demand for plan goods, services, & resources

## Buy & Deliver



Initiate a request for purchasing goods & services



Execute orders for goods & services



Deliver & receive goods & services

## Invoice & Pay



Create/manage the invoices & credit memos



Apply early payment options



Pay trading parts for goods delivered & services rendered

## Trading Partner & Risk Management



Vet and manage trading partner relationships



Minimize risks associated with trading parts

## Analytics & intelligence



Leverage analytics and AI/ML to improve source to pay process execution

## Trading Partner Collaboration



Source to pay visibility & collaboration among trading partners



Business rules, application & network integration

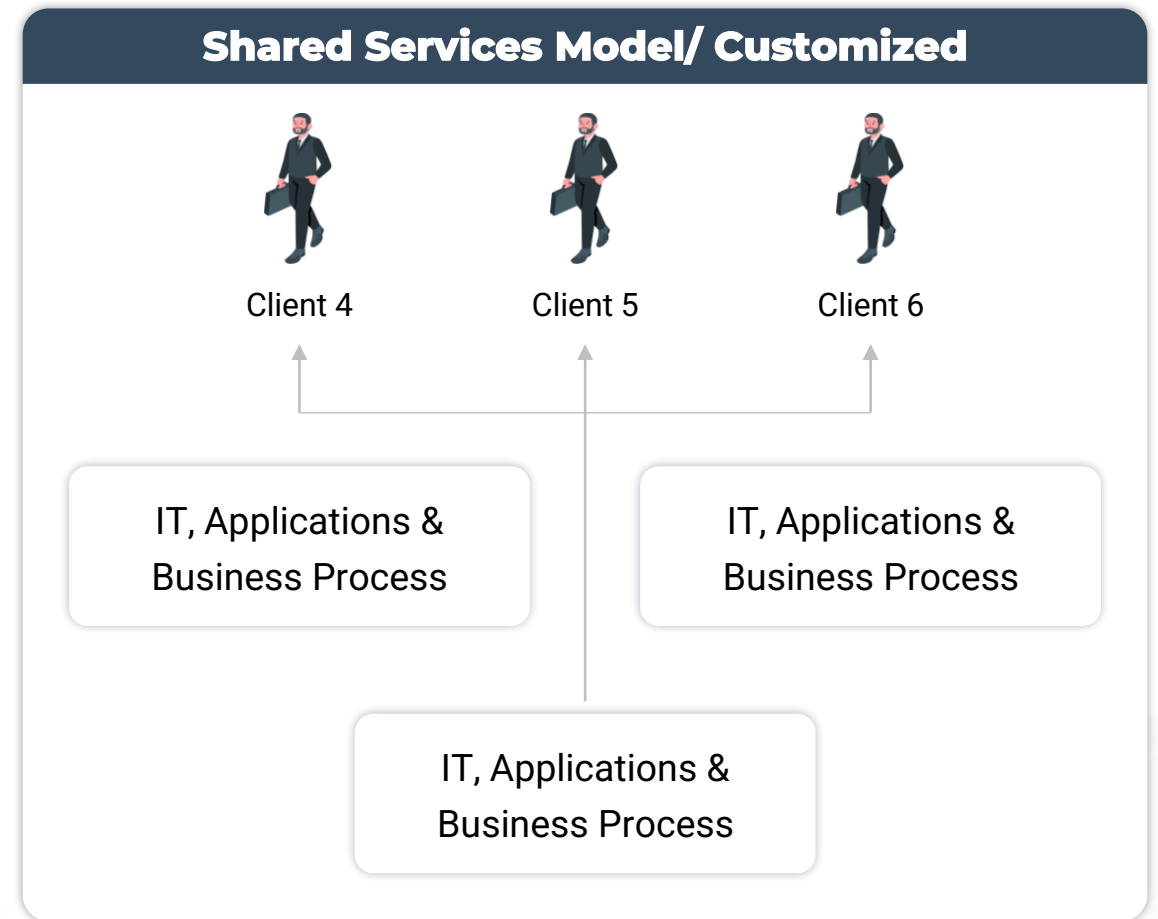
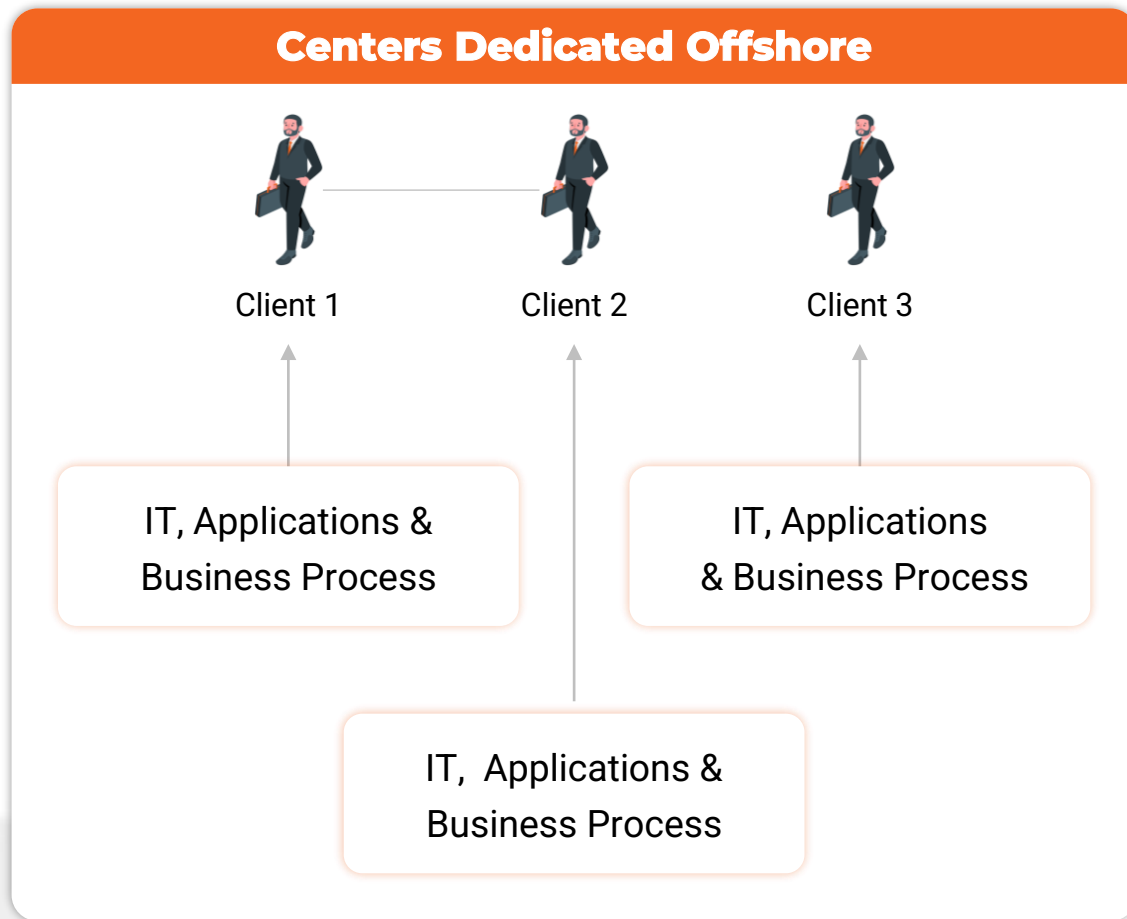
With over 4 years of SAP ARIBA experience and 10+ years of expertise in the procurement area, ComTek Ariba consultants are ready to inform you how to optimize the entire procurement process, using all the benefits of SAP Ariba solutions



# Managed Services Overview



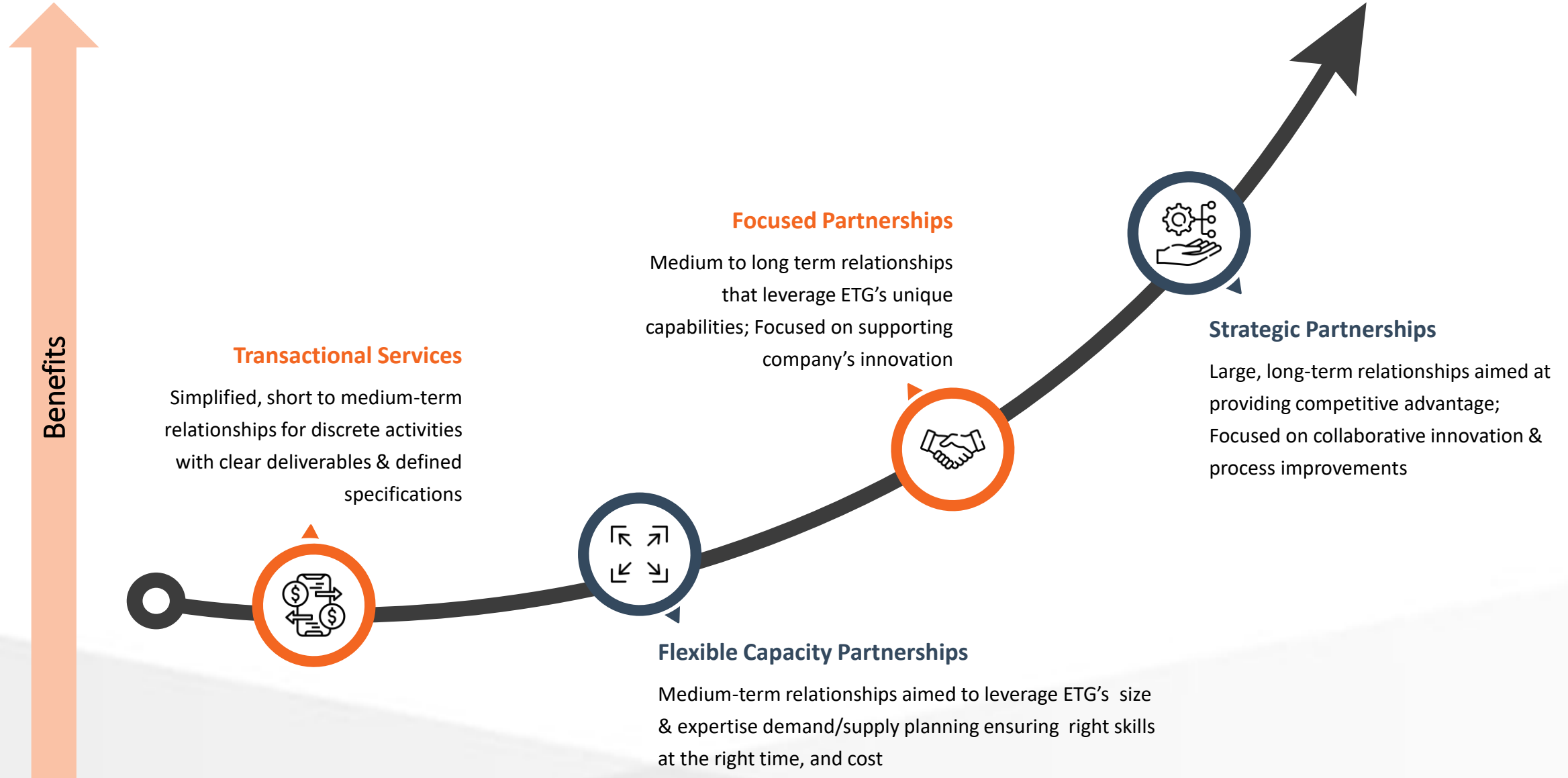
## Flexible Delivery Models



Low Cost Center Operations

ComTek Facilities, Global Compliance, Global Reach & Network

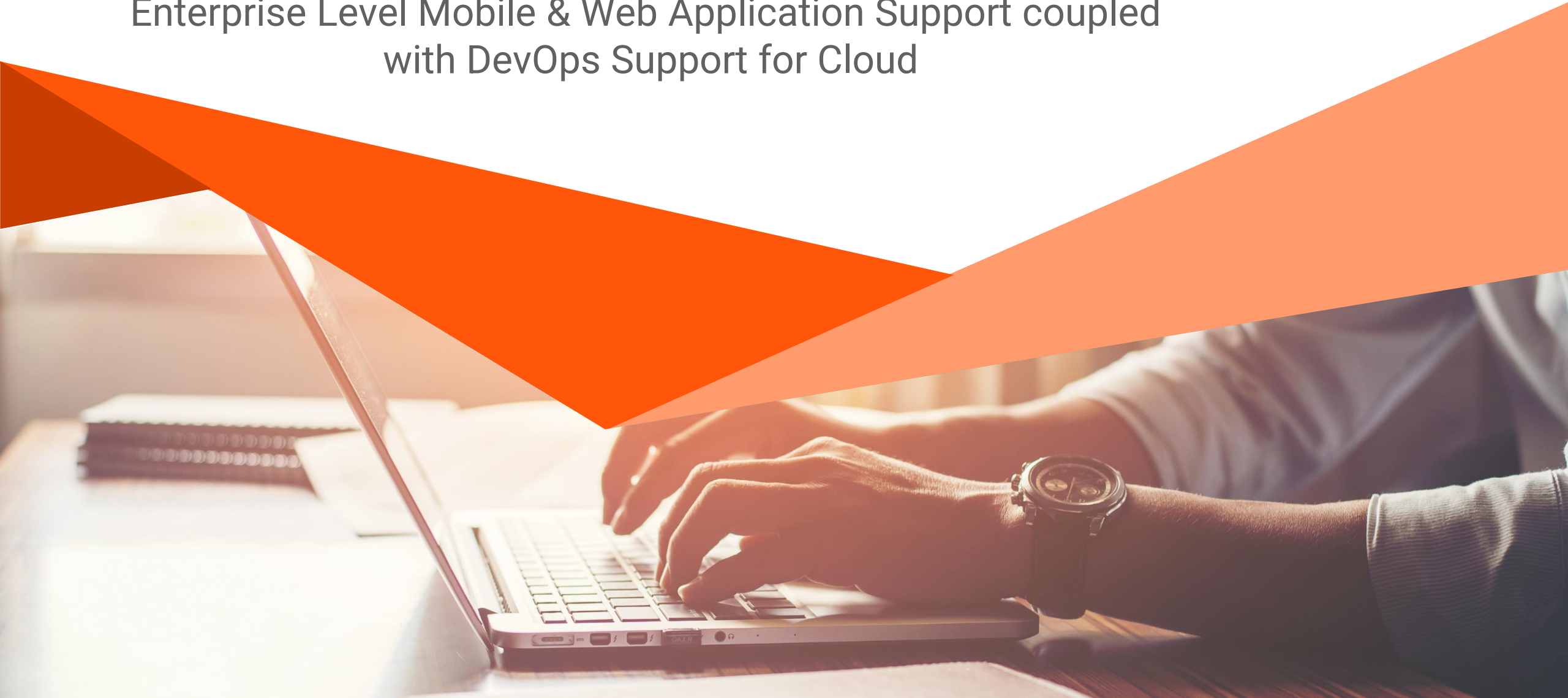
# Engagement Models








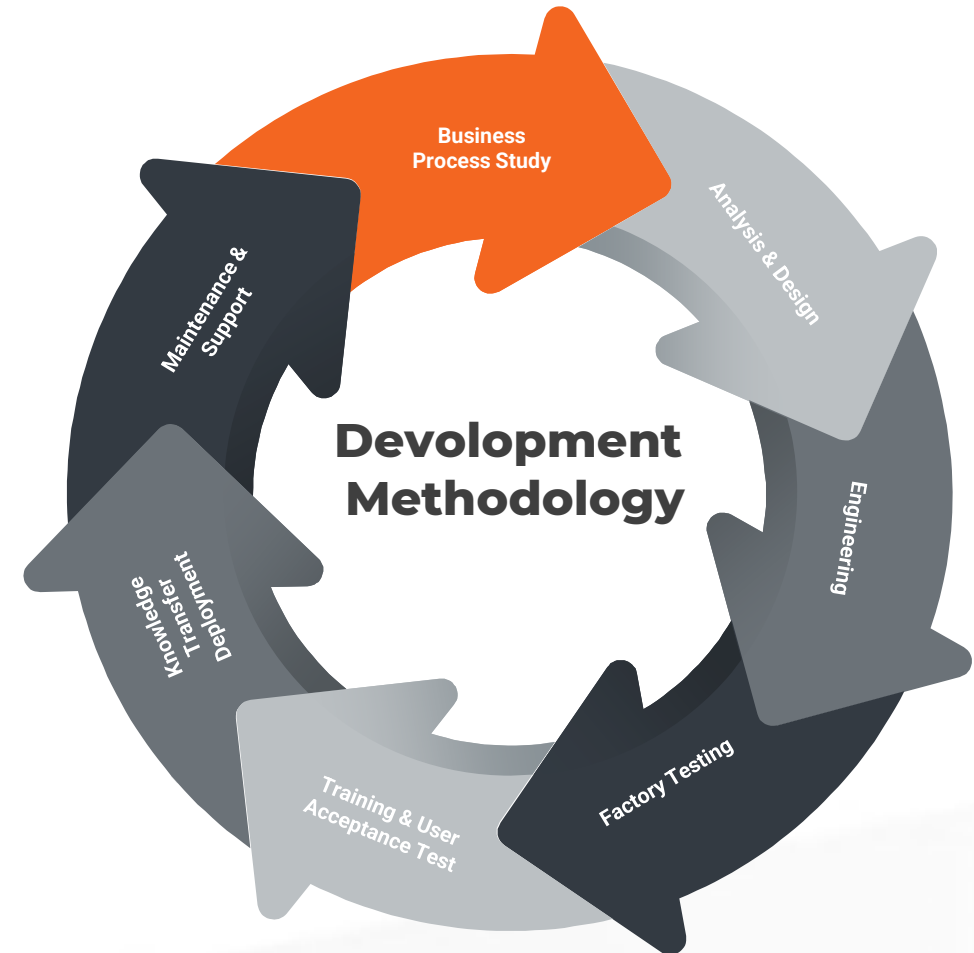
# DevOps & S/W Development

Enterprise Level Mobile & Web Application Support coupled  
with DevOps Support for Cloud



# ComTek Methodology for S/W Development

-  A software development methodology involves. planning, structuring, and performance tracking.
-  Several development methodologies are prevalent in today's ever changing competitive world such as Agile , waterfall, Lean, Rapid application development, DevOps, Scrum and KANBAN methodology
-  At ComTek we work closely hand in hand with customers development and business team to understand the right and appropriate methodology to reap the best benefits based on the effort estimate and guide them in correct approach for right fit in each situation



# Why ComTek for DevOps & S/W Development?



## DevOps Expertise

Our capabilities have advanced with the expansion into DevOps and cloud infrastructure support on AWS and Azure. We are now able to support clients with robotic testing, automated scripting for installations and upgrades.

## S/W Development Capabilities

Our software development capabilities include streamlined development and testing, experienced professionals, affordable pricing, data security, use of latest technologies, best infrastructure, scalability, and quick turnaround time.

## Cost Savings

Our processes have been fine-tuned over the years to rely on successful automation methods while also focusing on hiring highly skilled resources in mortgage business. This enables better cost savings for our clients.



## 24x5 Support

ComTek provides IT Services through on-demand and 24X5 support in SAP, DevOps, and S/W Development areas, enabling you to focus on your core competencies to enhance your ROIs while you outsource IT Services to us.

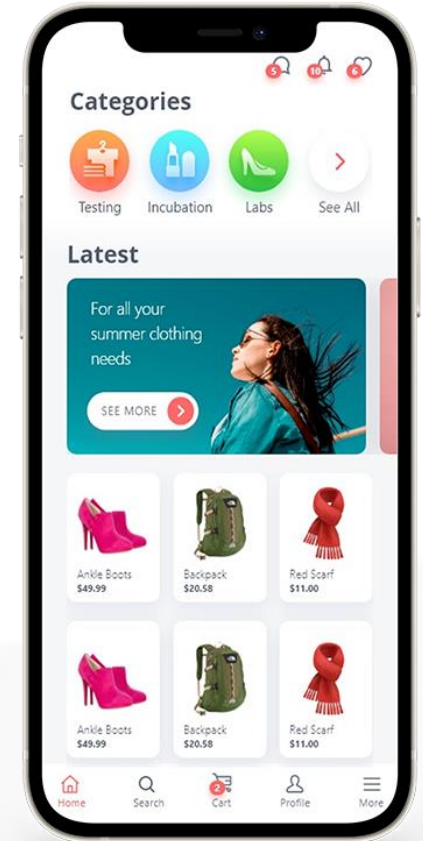
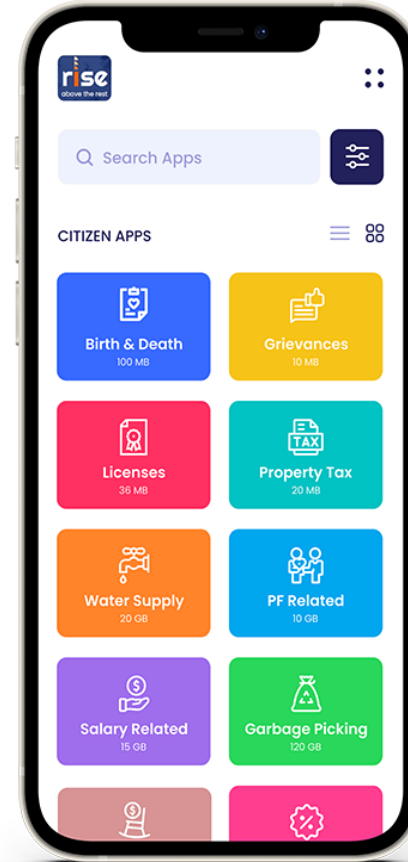
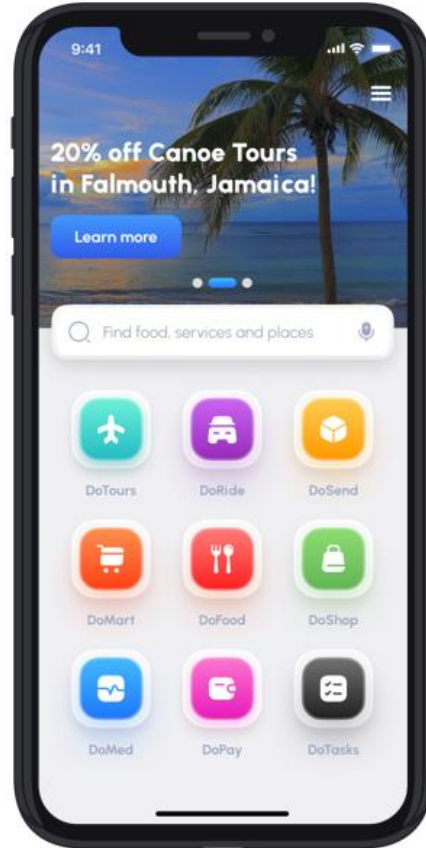
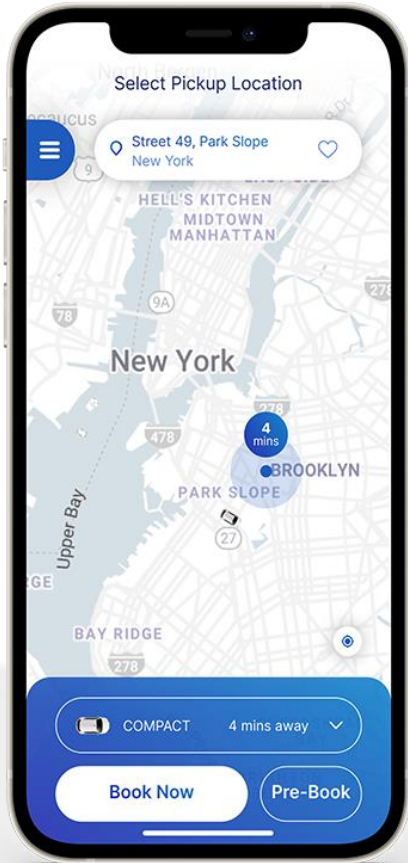
## Customized Solutions

We offer customized solutions for each client requirements, their business model and balance sheet. Our customer interaction and ticketing tools help us automate software development processes for better efficiency, productivity, and scalability.










## Industry leading Tools and Applications

ComTek aims at building IT Solutions and Services in the areas of Artificial Intelligence, Machine Learning, and Data Mining among other latest tools and technologies to automate the tasks, wherever possible, at every phase of our SDLC process.

# Enterprise-Level Apps by ComTek



# Our Key Clientele

-  **Magnitude Software (Insight Software)**
-  **Lumileds (A business unit of Philips)**
-  **Applied Industrial Technologies**
-  **Rydeum Technologies**
-  **Government Window**
-  **Grom Associates**
-  **Sabaas B.V.**
-  **RED Global**
-  **Sotheby's**





# ComTek Onsite & Offshore Locations







**Thank You!**



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**CMMI Level III & ISO 9001:2015 Certified**